



UNIVERSITY  
of HAWAII®  
WEST O'AHU



## TRANSFER AND ARTICULATION AGREEMENT HAWAII TOKAI INTERNATIONAL COLLEGE UNIVERSITY OF HAWAII WEST O'AHU

### ARTICLE ONE. PURPOSE; PARTIES

- 1.1 Purpose.** The purpose of this Transfer and Articulation Agreement (“Agreement”) is to affirm the spirit of cooperation between the University of Hawai‘i, the state university and a body corporate of the State of Hawai‘i (“UH”) for the benefit of the University of Hawai‘i-West O‘ahu (UHWO), Business Division, and Hawaii Tokai International College (HTIC) in matters related to transfer and articulation in an effort to increase opportunities for students to be successful throughout their educational careers. The parties agree to:
- A. Establish and approve articulated courses and academic credit transfer guidelines between UHWO and HTIC whereby students who successfully complete approved articulated courses at HTIC will receive academic credit at UHWO.
  - B. Establish a transfer and articulation program under which HTIC students who successfully complete the prescribed course of study in connection with the Associate's Degree at HTIC (the “AA Program”) will be eligible for acceptance to a bachelor’s degree program offered by UHWO (described in more detail in Article Three below).
- 1.2 Parties and Addresses**

- A. **University of Hawai‘i**  
2444 Dole Street, Bachman Hall  
Honolulu, Hawai‘i 96822

For the benefit of:  
University of Hawai‘i–West O‘ahu  
91-1001 Farrington Hwy.  
Kapolei, HI 96707  
Attention:  
Business Administration Program

**B. Hawaii Tokai International College**  
91-971 Farrington Highway  
Kapolei, HI 96707  
Phone: (808) 983-4100  
Fax: (808) 983-4107  
Email: htic@tokai.edu

UHWO and HTIC are sometimes referred to herein as an “Institution” or “party” or collectively as the “Institutions” or “parties.”

**1.3 Party Representatives**

For UHWO: Harald Barkhoff, Vice Chancellor for Academic Affairs

For HTIC: Kumiko Yabe-Domingo, Vice Chancellor for Academic and Student Affairs

**1.4 Execution, Effective Date.** This Agreement is entered into on the 1st day of August, 2025 (“Execution Date”) and shall be effective as of August 25, 2025, for Fall 2025.

**ARTICLE TWO. ARTICULATION**

**2.1 Articulation Transfer Guide.** The parties hereby establish and approve the articulated courses and academic credit transfer guide between UHWO and HTIC attached hereto and incorporated herein as **Annex A** (the “Articulation Transfer Guide”).

**2.2 Minimum Grade Requirement.** Generally, an HTIC student must receive a letter grade of “D” or better in an articulated course in order for the designated academic credit for such articulated course to transfer to UHWO. Articulated courses taken for a grade of “CR” (credit) or “P” (pass) may not be transferable. Exceptions may be made by UHWO.

**2.3 Periodic Review.** The parties will review the Articulation Transfer Guide every 5 years to ensure that the transferability of credits remains current and, subject to Section 6.1, amend the Articulation Transfer Guide to add and/or remove articulated courses.

**ARTICLE THREE. PARTICIPATION IN HTIC PROGRAM; TRANSFER TO UHWO**

**3.1 Student Participants.** Students accepted into the BA in Business Administration Program with the intent of transferring to UHWO are referred to herein as “Student Participants”.

**3.2 UHWO Admission Standards.** UH and UHWO reserve the right to determine admissions standards to the various bachelor’s degree programs offered by their units. The UHWO Office of Admissions sets application deadlines, generally March 1<sup>st</sup> for Fall enrollment, October 1<sup>st</sup> for Spring enrollment, and May 1<sup>st</sup> for Summer enrollment.

- A. Transfer to UHWO upon completion of AA in Liberal Arts Program. Student Participants who successfully meet all of the following requirements of the AA in Liberal Arts Program shall be eligible to apply for transfer to UHWO with Junior standing and credit transferability into the UHWO bachelor's degree program(s) indicated in **Annex B** ("UHWO Program Requirements"). HTIC agrees to appropriately code transcripts of Student Participants who fulfill all of the requirements of the HTIC Program.
1. HTIC Program course of study. Students who transfer to UHWO with an earned Associate of Arts (AA) degree from HTIC are considered to have fulfilled all general education Foundations and Diversification requirements.
  2. Minimum transferable credits. Complete the minimum number of transferable academic credits indicated in **Annex A** in accordance with the Articulation Transfer Guide.
  3. Minimum GPA. Successfully maintain a cumulative grade-point average (GPA) of 2.0 or above (or equivalent grade on a 100-point scale) based on courses taken at HTIC and other regionally accredited institution(s).
- B. Transfer without completion of HTIC Program requirements. Student Participants who do not complete all the requirements of the HTIC Program set forth in Section 3.2. above are still eligible to apply for transfer to UHWO and, in the event of acceptance for admission to UHWO, may receive General Education credit at UHWO for qualifying articulated courses in accordance with Article Two herein and the Articulation Transfer Guide (**Annex A**).
- C. Exclusive to UH Program. This Agreement applies only to the UH Program identified in Annex B. Student Participants who subsequently transfer to another program outside of the Business Program will need to meet the specific requirements of that program and are no longer subject to the terms of this Agreement.

**3.3 Other UHWO Enrollment Requirements.** Student Participants are responsible, at their cost, for complying with all applicable UH and UHWO requirements to enroll in and attend classes at UHWO (e.g., health clearance, visa/immigration, official transcripts, etc.).

**3.4 Program Assessment.** On an annual basis, UHWO and HTIC will appoint an authorized representative to conduct an assessment of the operation of the Program contemplated by this Agreement. Each authorized representative shall assess the Program, develop recommendations for overall adjustments to the Program, and coordinate to enact mutually agreeable improvements. The annual assessment may be conducted informally between the Institutions.

- 3.5 **Designated Point of Contact.** Each Institution will appoint an employee of the institution to help Student Participants resolve issues that occur in the program or before the transfer.
- 3.6 **Transfer Advising for Students.** Each Institution will appoint an employee of the institution to provide advising on the transfer process to the Student Participants.

#### ARTICLE FOUR. STUDENT PARTICIPANT ENROLLMENT AT UHWO

- 4.1 **Conditions of Enrollment.** Upon admission to UHWO, Student Participants will become undergraduate degree-seeking students of the UHWO Program. Throughout their enrollment at UHWO, Student Participants are required to:
- A. **Compliance.** Comply with all policies and regulations of UH and UHWO that are or shall become effective during the period of enrollment at UHWO. Any breach of UH or UHWO policies and regulations will be dealt with in accordance with the established policies and procedures of UHWO.
  - B. **Follow curriculum.** Follow the curriculum, teaching plans, and course syllabi and requirements of, and use the instructional resources (textbooks, software, instruments, etc.) required by the UHWO Program and the applicable academic unit's faculty.
  - C. **Complete coursework and degree requirements.** Complete all required and elective coursework and any related degree requirements (e.g., fieldwork, practicum, etc.) required for an award of a bachelor's degree from the UHWO Program within two (2) calendar years of admission to UHWO (or by approved extension).
    - 1. **Bachelor's Degree Requirements.** UHWO retains the right to define the requirements of a bachelor's degree. Additional courses not in the UHWO Program Requirements (Annex B) may be required.
    - 2. **UHWO Graduation Requirements.** Student Participants are responsible for fulfilling the UHWO graduation requirements. Completing Focus-designated courses (ETH, HAP, OC) and Writing Intensive courses (WI) are required. In some cases, Student Participants may be required to take lower division courses at UHWO to meet particular requirements or course prerequisites of the UHWO Program.
- 4.2 **Degree.** Upon successful completion of all coursework and graduation requirements at UHWO, Student Participants will be granted a Bachelor of Arts Degree in Business Administration from UHWO.
- 4.3 **Tuition, Fees, and Other Costs.** During enrollment at UHWO, Student Participants will be responsible, at their own cost, for arranging and paying for (a) tuition (tuition rate may

vary depending upon the number of credits and the level of the courses taken), (b) UHWO mandated student fees, and, if applicable, additional fees associated with certain courses (e.g., course materials fees, lab fees, book fees and excursion fees), and (c) all personal and living expenses (e.g., room and board, meals, books and supplies, travel, health care and health insurance, etc.)

## ARTICLE FIVE. TERM OF AGREEMENT; TERMINATION

- 5.1 **Term.** The Term of this Agreement shall be 5 years, starting from the Effective Date herein, unless said term is sooner terminated in writing in accordance with this Agreement.
- 5.2 **Termination.** This Agreement may be terminated by either party upon ninety (90) days prior written notice to the other party, with or without cause, provided that each party will be responsible for any incidents or events that were caused by such party and that occurred prior to such termination. Student Participants already participating in the HTIC Program at the time of termination will be allowed to complete the program in accordance with the terms of the Agreement in effect prior to such termination.

## ARTICLE SIX. GENERAL PROVISIONS

- 6.1 **Modification of Agreement.** Any modification, alteration, amendment, change, or extension of any term, provision, or condition of this Agreement shall be made only by written amendment to this Agreement, signed by both parties.
- 6.2 **Renewal requires consent.** This Agreement may not be renewed by either party without the prior written approval of the other party.
- 6.3 **Binding effect.** The terms and conditions of this Agreement will be binding upon and inure to the benefit of the parties and their successors and permitted assigns.
- 6.4 **Assignment.** One party may not assign, convey, grant, or transfer to any other person or entity any of its rights and/or obligations under this Agreement without obtaining the other party's prior written approval. Any attempted assignment, conveyance, grant, or transfer without obtaining each party's prior written approval shall be null and void and of no force or effect.
- 6.5 **Counterpart signatures.** This Agreement may be executed in counterparts, each of which shall be deemed an original, and said counterparts shall together constitute one and the same agreement, binding all of the parties hereto, notwithstanding all of the parties are not signatories to the original or the same counterparts. For all purposes, including, without limitation, recordation, filing, and delivery of this instrument, duplicate unexecuted pages of the counterparts may be discarded and the remaining pages assembled as one document. The submission of a signature page transmitted by email or

facsimile (or similar electronic transmission facility) shall be considered as an “original” signature page for purposes of this Agreement.

- 6.6 Severability.** If any provision of this Agreement or the application thereof to any person, entity, or circumstance shall, to any extent, be deemed invalid, void, or unenforceable by a court of competent jurisdiction, the remainder of this Agreement, or the application of such provision to persons, entities, or circumstances other than those as to which it is invalid, void, or unenforceable, shall not be affected thereby, and each other provision of this Agreement shall be valid and enforceable to the full extent permitted by law.
- 6.7 Waiver.** Any waiver of the terms, conditions, or provisions of this Agreement or a party’s rights or remedies under this Agreement must be in writing to be effective. Failure, neglect, or delay by a party to enforce the terms, conditions, or provisions of this Agreement or such party’s rights or remedies at any time, will not be construed as a waiver of such party’s rights under this Agreement and will not in any way affect the validity of the whole or any part of this Agreement or prejudice such party’s right to take any subsequent action. No exercise or enforcement by any party of that party’s rights or remedies under this Agreement will preclude the enforcement by such party of any of its other rights or remedies that are available under this Agreement or by law.
- 6.8 Entire Agreement.** This Agreement constitutes the entire agreement of the parties with respect to the subject matter hereof and supersedes any and all oral or written agreements, understandings, and communications relating to such subject matter between the parties hereto prior to the Effective Date.
- 6.9 Notice.** Any notice required or permitted to be given under this Agreement shall be in writing and shall be (i) mailed by certified mail, postage prepaid, return receipt requested, (ii) sent by overnight air courier service, (iii) personally delivered to a representative of the receiving party, (iv) sent by facsimile (provided an identical notice is also sent simultaneously by mail, overnight courier, or personal delivery as otherwise provided in this Section 6.9), or (v) sent by email (provided receipt thereof is confirmed via email or in writing by the recipient) and any such notice shall be deemed given (A) when received if personally delivered or sent by overnight air courier service, (B) on the date of transmission if sent by facsimile transmission, (C) three business days after being deposited in the USA’s mail, certified, postage prepaid and return receipt requested, or (D) when received if sent in an email, the receipt of which has been confirmed by the recipient. All such communications shall be mailed, sent, or delivered, addressed to the party for whom it is intended, using the contact information outlined in Section 1.2. A party may change its address for notices by giving written notice of any such change to the other party.

**ANNEX A**  
**TRANSFER GUIDE COURSE BY COURSE ARTICULATION**  
**HAWAII TOKAI INTERNATIONAL COLLEGE**  
Associate in Arts in Liberal Arts

**Required AA Program Requirements**

<b>Credits</b>	<b>Hawaii Tokai Requirement</b>	<b>Course Title</b>	<b>UH West O‘ahu Requirement</b>
12	Language Arts and Literature	<ul style="list-style-type: none"> <li>• ENG 100 Expository Writing</li> <li>• ENG 200 Research Writing</li> <li>• Literature course: ENG 250, ENG 254, ENG 259</li> <li>• SP 151</li> </ul>	ENG 100, FW ENG 200 ENG DL SP DA, OC
6	Arts and Humanities	Any two 3-credit courses from two different disciplines (History or Art/Music, or Humanities) <ul style="list-style-type: none"> <li>• HIST 151 (FGA)</li> <li>• HIST 152 (FGB)</li> <li>• MUS 107 (FGC) or REL 150 (FGC)</li> </ul>	FGA, FGB, FGC
6	Mathematics and Science	Any two 3-credit courses from two different disciplines <ul style="list-style-type: none"> <li>• MATH 103 (FQ) or MATH 115 (FQ) or MATH 140 (FQ) or MATH 241 (FQ)</li> <li>• SCI 121 (DB) or SCI 210 (DB)</li> </ul>	Lower Division Math (FQ) Biological Science (DB)
6	Social Sciences	Any two 3-credit courses from two different disciplines <ul style="list-style-type: none"> <li>• ECON 130 (DS)</li> <li>• ANTH 201, COM 140, COM 201, POLS 130, POLS 220, or PSY 100</li> </ul>	ECON 130 (DS) DS
6	Degree Specific Requirements	<ul style="list-style-type: none"> <li>• IS 100 – Freshman Seminar</li> <li>• IS 200 – Sophomore Seminar/Capstone Course 20</li> <li>• ICS 100 – Introduction to Computers (requirement may be met via a placement test)</li> <li>• SUST 100 – Introduction to Sustainable Development</li> </ul>	Electives
24	Electives	Any 100-level or higher credit course in the Liberal Arts Program. Recommend completing the following: <ul style="list-style-type: none"> <li>• ACC 201</li> <li>• ACC 202</li> <li>• ECON 131</li> <li>• ICS 101</li> <li>• SCI 122</li> <li>• SCI 122L</li> </ul>	Electives  ACC 201 ACC 202 ECON 131 ICS 101 DP DY

**60 Total Credits**

Note: Students who transfer to UH West O‘ahu with an earned Associate of Arts (AA) degree from HTIC are considered to have fulfilled all general education Foundations and Diversification requirements.

**ANNEX B**  
**UHWO PROGRAM REQUIREMENTS**

**UNIVERSITY OF HAWAI‘I-WEST O‘AHU**

Bachelor of Arts in Business Administration with a Concentration in Accounting,  
Data Analytics, Facilities Management, Finance, General Business Administration,  
Hospitality And Tourism, Management, Or Marketing  
Based On Catalog Year: 2025-2026

**General Education Requirements (31 credits)**

<b>Gen Ed / Focus</b>	<b>Credits</b>	<b>Requirement/Course Title</b>
FW	3	Written Communication: ENG 100 Composition I
FQ	3	Quantitative Reasoning: MATH 103 College Algebra, MATH 115 Statistics, or higher-level Mathematics
FG	6	Global & Multi-cultural Perspectives: Complete 6 credits from two different groups (FGA, FGB, or FGC)
DA, DH, DL	6	Diversification Arts, Humanities, or Literature: Complete 6 credits from two different areas
DS	6	Diversification Social Sciences: Complete 6 credits from two different subject areas
DB, DP, DY	7	Diversification Natural Sciences: Complete 3 credits of Biological Science (DB), 3 credits of Physical Science (DP), and 1 credit of Lab (DY)

**Writing Skills Requirement (3 credits)**

ENG 200 Composition II or ENG 209 Business Writing

**Lower Division Math Requirement (3 credits)**

MATH 103, 115, or higher-level Math

**Lower Division Program Requirements (12-15 credits)**

<b>Gen Ed / Focus</b>	<b>Credits</b>	<b>Course</b>	<b>Course Title</b>
	3	ACC 201	Introduction to Financial Accounting
	3	ACC 202	Introduction to Managerial Accounting
	3	ICS 101	Digital Tools for the Information World
DS	3	ECON 130	Principles of Microeconomics
DS	3	ECON 131	Principles of Macroeconomics

**Core Business Courses (24 credits)**

<b>Credits</b>	<b>Course</b>	<b>Course Title</b>
3	BUSA 300	Principles of Marketing
3	Select One:	<ul style="list-style-type: none"> <li>• BUSA 311 Financial Statement Analysis</li> <li>• BUSA 312 Intermediate Financial Accounting I (Required for Accounting Students)</li> </ul>
3	BUSA 320	Statistics for Decision-Making
3	BUSA 321	Business Finance
3	BUSA 324	Business Law

<b>Credits</b>	<b>Course</b>	<b>Course Title</b>
3	BUSA 345	Management of Information Systems
3	BUSA 386*	Global Management and Organizational Behavior
3	BUSA 435*	Strategic Management

\*Possible Writing Intensive (WI) Options

**Business Concentration Requirement: Choose one Concentration below (12-18 credits)**

**Accounting**

- ACC 323 Intermediate Financial Accounting II
- Complete 12 credits of Upper-Division Accounting Electives, see program sheet for course options

**Data Analytics**

- ICS 111 Introduction to Computer Science I (B grade or higher)
- ICS 211 Introduction to Computer Science II
- DATA 340 Business Intelligence
- DATA 342 Practical Programming
- DATA 348 Business Analytics
- DATA 448 Methods for Data Analytics

**Facilities Management**

- FMGT 300 Principles and Practices for Facilities Management
- MGT 310 Principles of Management
- Complete 12 credits of Upper-Division Facilities Management Electives, see program sheet for course options

**Finance**

- FIN 301 Personal Financial Planning
- FIN 307 Corporate Finance
- FIN 311 Investments
- Complete 6 credits of Upper-Division Finance Electives, see program sheet for course options

**General Business Administration**

- Complete 12 Upper-Division credits, with at least one class from three different business clusters: Accounting, Data Analytics, Facilities Management, Finance, Hospitality & Tourism, Management, Marketing, and Economics. See the program sheet for course options.

**Hospitality & Tourism**

- HOST 306 Hospitality and Travel Administration
- HOST 421 Sustainability in Tourism
- Complete 9 credits of Upper-Division Hospitality and Tourism Electives. See the program sheet for course options.

**Management**

- MGT 310 Principles of Management
- Complete 12 credits of Upper-Division Management Electives. See the program sheet for course options.

## **Marketing**

- MKT 311 Consumer Behavior
- Complete 12 credits of Upper-Division Marketing Electives. See the program sheet for course options.

## **Capstone Requirement (3 credits)**

WI BUSA 486 Senior Project **or** WI BUSA 488 Senior Case Studies **or** WI BUSA 490 Administrative Practicum **or** WI BUSA 494 Small Business Institute Supervised Field Study

## **Elective Requirement:**

Additional 300 or higher-level coursework may be needed to meet the University of Hawai'i-West O'ahu upper-division credit minimum of 45 credits. Students are encouraged to select upper-division coursework that fulfills any outstanding General Education requirements upon transfer to the University of Hawai'i-West O'ahu. Students should confirm how many electives are needed with their College Success Advisor.

## **Focus Requirements**

Oral Communication (OC)

Contemporary Ethical Issues (ETH)

Hawaiian, Asian, and Pacific Issues (HAP)

\*Can be met in combination with other requirements

## **Writing Intensive Requirement**

Complete 3 upper-division (300 or higher-level) Writing Intensive (WI) courses. A minimum of two classes must come from coursework outside of the Capstone Course (BUSA 486, 488, 490, or 494). Whenever possible, WI sections of required core or concentration courses are highly recommended.

**Note:** A minimum of 120 total credits must be earned, of which 45 credits must be upper-division. A minimum of 30 credits must be earned "in residence" through courses taken at the University of Hawai'i-West O'ahu.

# Bachelor of Arts in Business Administration, Accounting (Hawaii Tokai International College AA in Liberal Arts Agreement, Effective Fall 2025)

The goal of academic advising is to further enhance the educational mission of the university and create quality, accessible advising partnerships with all students in a positive environment that supports student success. This advising sheet is for tracking purposes toward degree completion and is subject to change. Students may also track their academic progress via STAR Degree Check through STAR GPS at <https://www.star.hawaii.edu/>. Academic Advising appointments may be scheduled by calling [808-689-2689](tel:808-689-2689) or toll-free from neighbor islands at [866-299-8656](tel:866-299-8656).

## Graduation Requirements (see the current catalog for any additional graduation requirements):

- |  |   |  |
|--|---|--|
| <input type="checkbox"/> 45 Upper Division Credits Minimum | <input type="checkbox"/> 3 Upper Division Writing Intensive Courses | <input type="checkbox"/> 2.0 UHWO GPA          |
| <input type="checkbox"/> 120 Total Credits Minimum         | <input type="checkbox"/> Focus Requirements (OC, HAP, ETH)          | <input type="checkbox"/> 2.0 CONCENTRATION GPA |
| <input type="checkbox"/> 30 UHWO Credits                   |   |  |

*\*Note: Some courses may be applied more than once to fulfill General Education, Core, or Concentration Requirements. Double-counted courses do not reduce the number of credits required for the concentration. Students are still responsible for meeting the minimum number of credits in the concentration and the overall total credits for graduation*

## General Education Requirements: 31 credits (\*25 credits see note above)

Credits	Course Alpha / Number / Title
3	Foundations Written Communications (FW) <b>HTIC ENG 100</b> ENG 100 Composition I
0*	Foundations of Quantitative Reasoning (FQ) MATH 103 College Algebra, MATH 115 Statistics or higher <i>*Will Satisfy Lower Division Math Requirement</i> <b>HTIC MATH 103, 115, 140, or 241</b>
6	Foundations Global and Multicultural Perspectives (FG): <b>HTIC</b> 6 credits from two <b>different</b> groups (A, B, C): *Group A: Primarily before 1500 CE – <b>HIST 151 (FGA)</b> *Group B: Primarily after 1500 CE – <b>HIST 152 (FGB)</b> *Group C: Pre-history to present – <b>MUS 107, REL 150 (FGC)</b>
3	Diversification Arts, Humanities & Literature (DA, DH, DL): <b>HTIC ENG 250, ENG 254, ENG 259 (DL)</b> 6 credits from two different areas
3	Diversification Arts, Humanities & Literature (DA, DH, DL): <b>HTIC SP 151 (DA, OC)</b> 6 credits from two different areas
0*	Diversification Social Sciences (DS): 6 credits from two different areas <b>HTIC ECON 130</b>
3	Diversification Social Sciences (DS): Different area from above. <b>HTIC ANTH 201, COM 140, COM 201, POLS 130, POLS 220, or PSY 100 (DS)</b>
3	Diversification Natural Sciences (DB, DP, DY): <b>HTIC SCI 121 (DB) or SCI 210 (DB)</b> 3 credits from the biological sciences (DB):
3	3 credits from the physical sciences (DP): <b>HTIC SCI 122 (DP)</b>
1	1 credit of laboratory (DY): <b>HTIC SCI 122L (DY)</b>

## Writing Skills Requirement: 3 credits

Credits	Course Alpha / Number / Title
3	ENG 200 Composition II or ENG 209 Business Writing <b>HTIC ENG 200</b>

## Lower Division Math Requirement: 3 credits

Credits	Course Alpha / Number / Title
3	MATH 103 College Algebra, MATH 115 Statistics or higher <i>*Will satisfy/FQ requirement above</i> <b>HTIC MATH 103, 115, 140, or 241</b>

## Lower Division Program Requirements: 15 credits

Credits	Course Alpha / Number / Title
3	ACC 201 Introduction to Financial Accounting ("C" or higher) <b>HTIC ACC 201</b>
3	ACC 202 Introduction to Managerial Accounting ("C" or higher) <b>HTIC ACC 202</b>

Credits	Course Alpha / Number / Title
3	ECON 130 Principles of Microeconomics *Will satisfy one DS requirement above <b>HTIC ECON 130</b>
3	ECON 131 Principles of Macroeconomics <b>HTIC ECON 131</b>
3	ICS 101 Digital Tools for Info World or equivalent ) <b>HTIC ICS 101</b>

**Core Requirements: 24 (UD) credits**

Credits	Course Alpha / Number / Title
3	BUSA 300 Principles of Marketing
3	BUSA 312 Intermediate Financial Accounting I
3	BUSA 320 Statistics for Decision-Making
3	BUSA 321 Business Finance
3	BUSA 324 Business Law
3	BUSA 345 Management of Information Systems
3	BUSA 386 Global Management and Organizational Behavior
3	BUSA 435 Strategic Management

**Concentration Requirements: 15 (UD) credits**

Credits	Course Alpha / Number / Title
3	ACC 323 Intermediate Financial Accounting II

**Choose 12 credits from the following:**

- |  |  |
|--|--|
| ACC 330 Federal Tax: Individual Income     | ACC 431 Estate and Gift Taxation       |
| ACC 340 Intermediate Managerial Accounting | ACC 450 Governmental Accounting        |
| ACC 409 Accounting Information Systems     | ACC 498a Selected Topics in Accounting |
| ACC 418 Auditing                           | ACC 499 Directed Reading and Research  |
| ACC 419 Advanced Accounting                | BUSA 311 Financial Statement Analysis  |
| ACC 430 Corporate and Partnership Tax      |  |

**Only one of the following courses may be used:**

- FIN 301 Personal Financial Planning or  
 BUSA 340 Business Intelligence

Credits	Course Alpha / Number / Title
3	
3	
3	
3	

**Capstone Requirement: 3 (UD) credits**

Credits	Course Alpha / Number / Title
3	WI BUSA 486A Senior Project, <u>or</u> WI BUSA 490A Administrative Practicum, <u>or</u> WI BUSA 488A Senior Case Studies, <u>or</u> WI BUSA 494 Small Business Institute Supervised Field Study

**Elective Requirements: 32 credits**

See your College Success Advisor to confirm how many Upper and lower-division electives are needed.

Credits	Course Alpha / Number / Title
3	<i>Upper-Division (300-400 level)</i>
3	<i>Recommend ETH Focus</i>
3	<i>Recommend HAP Focus</i>
3	

Credits	Course Alpha / Number / Title
3	
3	
3	<b>Hawaii Tokai International College 100-level or higher course</b>
3	<b>Hawaii Tokai International College 100-level or higher course</b>
3	<b>Hawaii Tokai International College 100-level or higher course</b>
3	<b>Hawaii Tokai International College 100-level or higher course</b>
2	<b>Hawaii Tokai International College 100-level or higher course</b>

**NOTES:** The Faculty contacts for this concentration are Dr. Frank Kudo, Email: [fkudo@hawaii.edu](mailto:fkudo@hawaii.edu); Phone (808) 689-2331, and Dr. Katie Landgraf, Email: [katiebl@hawaii.edu](mailto:katiebl@hawaii.edu); Phone (808) 689-2382. The Accounting concentration is available via in-person and distance delivery.

- For students who plan to take the CPA exams, please contact Dr. Katie Landgraf.

# Bachelor of Arts in Business Administration, Facilities Management (Hawaii Tokai International College AA in Liberal Arts Agreement, Effective Fall 2025)

The goal of academic advising is to further enhance the educational mission of the university and create quality, accessible advising partnerships with all students in a positive environment that supports student success. This advising sheet is for tracking purposes toward degree completion and is subject to change. Students also may track their academic progress via STAR Degree Check through STAR GPS at <https://www.star.hawaii.edu/>. Academic Advising appointments may be scheduled by visiting STAR BALANCE at <https://www.star.hawaii.edu/appointment/login.jsp> or by calling 808-689-2689. Please visit the Advising website for further information <https://westoahu.hawaii.edu/academics/advising/>.

## Graduation Requirements (see the 2025-26 catalog for any additional graduation requirements):

- |  |   |  |
|--|---|--|
| <input type="checkbox"/> 45 Upper Division Credits Minimum | <input type="checkbox"/> 3 Upper Division Writing Intensive Courses | <input type="checkbox"/> 2.0 UHWO GPA          |
| <input type="checkbox"/> 120 Total Credits Minimum         | <input type="checkbox"/> Focus Requirements (OC, HAP, ETH)          | <input type="checkbox"/> 2.0 CONCENTRATION GPA |
| <input type="checkbox"/> 30 UHWO Credits                   |   |  |

*\*Note: Some courses may be applied more than once to fulfill General Education, Core, or Concentration Requirements. Double-counted courses do not reduce the number of credits required for the concentration. Students are still responsible for meeting the minimum number of credits in the concentration and the overall total credits for graduation.*

## General Education Requirements: 31 credits (\*25 credits see note above)

Credits	Course Alpha / Number / Title
3	Foundations Written Communications (FW) <b>HTIC ENG 100</b> ENG 100 Composition I
0*	Foundations of Quantitative Reasoning (FQ) MATH 103 College Algebra, MATH 115 Statistics or higher <i>*Will Satisfy Lower Division Math Requirement</i> <b>HTIC MATH 103, 115, 140, or 241</b>
6	Foundations Global and Multicultural Perspectives (FG): <b>HTIC</b> 6 credits from two <b>different</b> groups (A, B, C): *Group A: Primarily before 1500 CE – <b>HIST 151 (FGA)</b> *Group B: Primarily after 1500 CE – <b>HIST 152 (FGB)</b> *Group C: Pre-history to present – <b>MUS 107, REL 150 (FGC)</b>
3	Diversification Arts, Humanities & Literature (DA, DH, DL): <b>HTIC ENG 250, ENG 254, ENG 259 (DL)</b> 6 credits from two different areas
3	Diversification Arts, Humanities & Literature (DA, DH, DL): <b>HTIC SP 151 (DA, OC)</b> 6 credits from two different areas
0*	Diversification Social Sciences (DS): 6 credits from two different areas <b>HTIC ECON 130</b>
3	Diversification Social Sciences (DS): Different area from above. <b>HTIC ANTH 201, COM 140, COM 201, POLS 130, POLS 220, or PSY 100 (DS)</b>
3	Diversification Natural Sciences (DB, DP, DY): <b>HTIC SCI 121 (DB) or SCI 210 (DB)</b> 3 credits from the biological sciences (DB):
3	3 credits from the physical sciences (DP): <b>HTIC SCI 122 (DP)</b>
1	1 credit of laboratory (DY): <b>HTIC SCI 122L (DY)</b>

## Writing Skills Requirement: 3 credits

Credits	Course Alpha / Number / Title
3	ENG 200 Composition II or ENG 209 Business Writing <b>HTIC ENG 200</b>

## Lower Division Math Requirement: 3 credits

Credits	Course Alpha / Number / Title
3	MATH 103 College Algebra, MATH 115 Statistics or higher <i>*Will satisfy/FQ requirement above</i> <b>HTIC MATH 103, 115, 140, or 241</b>

## Lower Division Program Requirements: 15 credits

Credits	Course Alpha / Number / Title
3	ACC 201 Introduction to Financial Accounting ("C" or higher) <b>HTIC ACC 201</b>

Credits	Course Alpha / Number / Title
3	ACC 202 Introduction to Managerial Accounting (“C” or higher) <b>HTIC ACC 202</b>
3	ECON 130 Principles of Microeconomics *Will satisfy one DS requirement above HTIC <b>ECON 130</b>
3	ECON 131 Principles of Macroeconomics <b>HTIC ECON 131</b>
3	ICS 101 Digital Tools for Info World or equivalent ) <b>HTIC ICS 101</b>

**Core Requirements: 24 credits**

Credits	Course Alpha / Number / Title
3	BUSA 300 Principles of Marketing
3	BUSA 311 Financial Statement Analysis <u>or</u> BUSA 312 Intermediate Financial Accounting I
3	BUSA 320 Statistics for Decision-Making
3	BUSA 321 Business Finance
3	BUSA 324 Business Law
3	BUSA 345 Management of Information Systems
3	BUSA 386 Global Management and Organizational Behavior
3	BUSA 435 Strategic Management

**Concentration Requirements: 18 credits**

Credits	Course Alpha / Number / Title
3	FMGT 300 Principles and Practices for Facilities Management
3	MGT 310 Principles of Management

**Choose 12 upper-division credits from the list below:**

- FMGT 302 Operations & Maintenance Management for Facilities
- FMGT 401 Environmental, Health, and Safety Management for Facilities
- FMGT 402 Corporate Real Estate Management for Facilities
- FMGT 403 Sustainable Strategies for Facilities
- MGT 321 Project Management

Credits	Course Alpha / Number / Title
3	
3	
3	
3	

**Capstone Requirement: 3 credits**

Credits	Course Alpha / Number / Title
3	WI BUSA 486E Senior Project, <u>or</u> WI BUSA 490E Administrative Practicum, <u>or</u> WI BUSA 488E Senior Case Studies, <u>or</u> WI BUSA 494 Small Business Institute Supervised Field Study

**Elective Requirements: 29 credits**

See your College Success Advisor to confirm how many Upper and lower-division electives are needed.

Credits	Course Alpha / Number / Title
3	<i>Recommend ETH Focus</i>
3	<i>Recommend HAP Focus</i>
3	
3	
3	
3	<b>Hawaii Tokai International College 100-level or higher course</b>

Credits	Course Alpha / Number / Title
3	<b>Hawaii Tokai International College 100-level or higher course</b>
3	<b>Hawaii Tokai International College 100-level or higher course</b>
3	<b>Hawaii Tokai International College 100-level or higher course</b>
2	<b>Hawaii Tokai International College 100-level or higher course</b>

**NOTES:**

- The Faculty contact for this concentration is Dr. Charles Chen; Email: [xiaolian@hawaii.edu](mailto:xiaolian@hawaii.edu); Phone (808) 689-2399

# Bachelor of Arts in Business Administration, Data Analytics (Hawaii Tokai International College AA in Liberal Arts Agreement, Effective Fall 2025)

The goal of academic advising is to further enhance the educational mission of the university and create quality, accessible advising partnerships with all students in a positive environment that supports student success. This advising sheet is for tracking purposes toward degree completion and is subject to change. Students also may track their academic progress via STAR Degree Check through STAR GPS at <https://www.star.hawaii.edu/>. Academic Advising appointments may be scheduled by visiting STAR BALANCE at <https://www.star.hawaii.edu/appointment/login.jsp> or by calling 808-689-2689. Please visit the Advising website for further information <https://westoahu.hawaii.edu/academics/advising/>.

## Graduation Requirements (see the 2025-26 catalog for any additional graduation requirements):

- |  |   |  |
|--|---|--|
| <input type="checkbox"/> 45 Upper Division Credits Minimum | <input type="checkbox"/> 3 Upper Division Writing Intensive Courses | <input type="checkbox"/> 2.0 UHWO GPA          |
| <input type="checkbox"/> 120 Total Credits Minimum         | <input type="checkbox"/> Focus Requirements (OC, HAP, ETH)          | <input type="checkbox"/> 2.0 CONCENTRATION GPA |
| <input type="checkbox"/> 30 UHWO Credits                   |   |  |

*\*Note: Some courses may be applied more than once to fulfill General Education, Core, or Concentration Requirements. Double-counted courses do not reduce the number of credits required for the concentration. Students are still responsible for meeting the minimum number of credits in the concentration and the overall total credits for graduation*

## General Education Requirements: 31 credits (\*25 credits see note above)

Credits	Course Alpha / Number / Title
3	Foundations Written Communications (FW) <b>HTIC ENG 100</b> ENG 100 Composition I
0*	Foundations of Quantitative Reasoning (FQ) MATH 103 College Algebra, MATH 115 Statistics or higher <i>*Will Satisfy Lower Division Math Requirement</i> <b>HTIC MATH 103, 115, 140, or 241</b>
6	Foundations Global and Multicultural Perspectives (FG): <b>HTIC</b> 6 credits from two <b>different</b> groups (A, B, C): *Group A: Primarily before 1500 CE – <b>HIST 151 (FGA)</b> *Group B: Primarily after 1500 CE – <b>HIST 152 (FGB)</b> *Group C: Pre-history to present – <b>MUS 107, REL 150 (FGC)</b>
3	Diversification Arts, Humanities & Literature (DA, DH, DL): <b>HTIC ENG 250, ENG 254, ENG 259 (DL)</b> 6 credits from two different areas
3	Diversification Arts, Humanities & Literature (DA, DH, DL): <b>HTIC SP 151 (DA, OC)</b> 6 credits from two different areas
0*	Diversification Social Sciences (DS): 6 credits from two different areas <b>HTIC ECON 130</b>
3	Diversification Social Sciences (DS): Different area from above. <b>HTIC ANTH 201, COM 140, COM 201, POLS 130, POLS 220, or PSY 100 (DS)</b>
3	Diversification Natural Sciences (DB, DP, DY): <b>HTIC SCI 121 (DB) or SCI 210 (DB)</b> 3 credits from the biological sciences (DB):
3	3 credits from the physical sciences (DP): <b>HTIC SCI 122 (DP)</b>
1	1 credit of laboratory (DY): <b>HTIC SCI 122L (DY)</b>

## Writing Skills Requirement: 3 credits

Credits	Course Alpha / Number / Title
3	ENG 200 Composition II or ENG 209 Business Writing <b>HTIC ENG 109 or ENG 200</b>

## Lower Division Math Requirement: 3 credits

Credits	Course Alpha / Number / Title
3	MATH 103 College Algebra, MATH 115 Statistics or higher <i>*Will satisfy/FQ requirement above</i> <b>HTIC MATH 103, 115, 140, or 241</b>

## Lower Division Program Requirements: 15 credits

Credits	Course Alpha / Number / Title
3	ACC 201 Introduction to Financial Accounting ("C" or higher) <b>HTIC ACC 201</b>

Credits	Course Alpha / Number / Title
3	ACC 202 Introduction to Managerial Accounting (“C” or higher) <b>HTIC ACC 202</b>
3	ECON 130 Principles of Microeconomics *Will satisfy one DS requirement above <b>HTIC ECON 130</b>
3	ECON 131 Principles of Macroeconomics <b>HTIC ECON 131</b>
3	ICS 101 Digital Tools for Info World or equivalent ) <b>HTIC ICS 101</b>

### Core Requirements: 24 credits

Credits	Course Alpha / Number / Title
3	BUSA 300 Principles of Marketing
3	BUSA 311 Financial Statement Analysis <u>or</u> BUSA 312 Intermediate Financial Accounting I
3	BUSA 320 Statistics for Decision-Making
3	BUSA 321 Business Finance
3	BUSA 324 Business Law
3	BUSA 345 Management of Information Systems
3	BUSA 386 Global Management and Organizational Behavior
3	BUSA 435 Strategic Management

### Concentration Requirements: 18 credits

Credits	Course Alpha / Number / Title
3	ICS 111 Introduction to Computer Science I ( <i>B grade or higher</i> )
3	ICS 211 Introduction to Computer Science II
3	DATA 340 Business Intelligence
3	DATA 342 Practical Programming
3	DATA 348 Business Analytics
3	DATA 448 Methods for Data Analytics

### Capstone Requirement: 3 credits

Credits	Course Alpha / Number / Title
3	WI BUSA 486D Senior Project, <u>or</u> WI BUSA 490D Administrative Practicum, <u>or</u> WI BUSA 488D Senior Case Studies, <u>or</u> WI BUSA 494 Small Business Institute Supervised Field Study

### Elective Requirements: 29 credits

See your College Success Advisor to confirm how many Upper and lower-division electives are needed.

Credits	Course Alpha / Number / Title
3	<i>Upper-Division (300-400 level) Recommend ACC 409</i>
3	<i>Upper-Division (300-400 level)</i>
3	<i>Recommend ETH Focus</i>
3	<i>Recommend HAP Focus</i>
3	
3	<b>Hawaii Tokai International College 100-level or higher course</b>
3	<b>Hawaii Tokai International College 100-level or higher course</b>
3	<b>Hawaii Tokai International College 100-level or higher course</b>
3	<b>Hawaii Tokai International College 100-level or higher course</b>
2	<b>Hawaii Tokai International College 100-level or higher course</b>

**NOTES:** The Faculty contacts for this concentration are Dr. Frank Kudo, email: [fkudo@hawaii.edu](mailto:fkudo@hawaii.edu), phone: (808) 689-2331, and Dr. Fiorella Penaloz, email: [fpenaloz@hawaii.edu](mailto:fpenaloz@hawaii.edu), phone: (808) 689-2478.

# Bachelor of Arts in Business Administration, Finance (Hawaii Tokai International College AA in Liberal Arts Agreement, Effective Fall 2025)

The goal of academic advising is to further enhance the educational mission of the university and create quality, accessible advising partnerships with all students in a positive environment that supports student success. This advising sheet is for tracking purposes toward degree completion and is subject to change. Students also may track their academic progress via STAR Degree Check through STAR GPS at <https://www.star.hawaii.edu/>. Academic Advising appointments may be scheduled by calling [808-689-2689](tel:808-689-2689) or toll-free from neighbor islands at [866-299-8656](tel:866-299-8656).

## Graduation Requirements (see the current catalog for any additional graduation requirements):

- |  |   |  |
|--|---|--|
| <input type="checkbox"/> 45 Upper Division Credits Minimum | <input type="checkbox"/> 3 Upper Division Writing Intensive Courses | <input type="checkbox"/> 2.0 UHWO GPA          |
| <input type="checkbox"/> 120 Total Credits Minimum         | <input type="checkbox"/> Focus Requirements (OC, HAP, ETH)          | <input type="checkbox"/> 2.0 CONCENTRATION GPA |
| <input type="checkbox"/> 30 UHWO Credits                   |   |  |

*\*Note: Some courses may be applied more than once to fulfill General Education, Core, or Concentration Requirements. Double-counted courses do not reduce the number of credits required for the concentration. Students are still responsible for meeting the minimum number of credits in the concentration and the overall total credits for graduation*

## General Education Requirements: 31 credits (\*25 credits see note above)

Credits	Course Alpha / Number / Title
3	Foundations Written Communications (FW) <b>HTIC ENG 100</b> ENG 100 Composition I
0*	Foundations of Quantitative Reasoning (FQ) MATH 103 College Algebra, MATH 115 Statistics or higher <i>*Will Satisfy Lower Division Math Requirement</i> <b>HTIC MATH 103, 115, 140, or 241</b>
6	Foundations Global and Multicultural Perspectives (FG): <b>HTIC</b> 6 credits from two <b>different</b> groups (A, B, C): *Group A: Primarily before 1500 CE – <b>HIST 151 (FGA)</b> *Group B: Primarily after 1500 CE – <b>HIST 152 (FGB)</b> *Group C: Pre-history to present – <b>MUS 107, REL 150 (FGC)</b>
3	Diversification Arts, Humanities & Literature (DA, DH, DL): <b>HTIC ENG 250, ENG 254, ENG 259 (DL)</b> 6 credits from two different areas
3	Diversification Arts, Humanities & Literature (DA, DH, DL): <b>HTIC SP 151 (DA, OC)</b> 6 credits from two different areas
0*	Diversification Social Sciences (DS): 6 credits from two different areas <b>HTIC ECON 130</b>
3	Diversification Social Sciences (DS): Different area from above. <b>HTIC ANTH 201, COM 140, COM 201, POLS 130, POLS 220, or PSY 100 (DS)</b>
3	Diversification Natural Sciences (DB, DP, DY): <b>HTIC SCI 121 (DB) or SCI 210 (DB)</b> 3 credits from the biological sciences (DB):
3	3 credits from the physical sciences (DP): <b>HTIC SCI 122 (DP)</b>
1	1 credit of laboratory (DY): <b>HTIC SCI 122L (DY)</b>

## Writing Skills Requirement: 3 credits

Credits	Course Alpha / Number / Title
3	ENG 200 Composition II or ENG 209 Business Writing <b>HTIC ENG 200</b>

## Lower Division Math Requirement: 3 credits

Credits	Course Alpha / Number / Title
3	MATH 103 College Algebra, MATH 115 Statistics or higher <i>*Will satisfy/FQ requirement above</i> <b>HTIC MATH 103, 115, 140, or 241</b>

## Lower Division Program Requirements: 15 credits

Credits	Course Alpha / Number / Title
3	ACC 201 Introduction to Financial Accounting ("C" or higher) <b>HTIC ACC 201</b>
3	ACC 202 Introduction to Managerial Accounting ("C" or higher) <b>HTIC ACC 202</b>

Credits	Course Alpha / Number / Title
3	ECON 130 Principles of Microeconomics *Will satisfy one DS requirement above <b>HTIC ECON 130</b>
3	ECON 131 Principles of Macroeconomics <b>HTIC ECON 131</b>
3	ICS 101 Digital Tools for Info World or equivalent <b>HTIC ICS 101</b>

**Core Requirements: 24 (UD) credits**

Credits	Course Alpha / Number / Title
3	BUSA 300 Principles of Marketing
3	BUSA 311 Financial Statement Analysis <u>or</u> BUSA 312 Intermediate Financial Accounting I
3	BUSA 320 Statistics for Decision-Making
3	BUSA 321 Business Finance
3	BUSA 324 Business Law
3	BUSA 345 Management of Information Systems
3	BUSA 386 Global Management and Organizational Behavior
3	BUSA 435 Strategic Management

**Concentration Requirements: 15 (UD) credits**

Credits	Course Alpha / Number / Title
3	FIN 301 Personal Financial Planning
3	FIN 307 Corporate Finance
3	FIN 311 Investments

**Choose 6 upper-division credits from the list below.**

BUSA 308 Principles of Risk Management & Insurance  
 BUSA 328 Personal Lines Insurance  
 BUSA 338 Commercial Insurance  
 BUSA 427 Topics & Cases in Business Finance  
 BUSA 428 Enterprise Risk Management  
 FIN 412 Futures & Options  
 FIN 429 Estate Planning

FIN 430 Money & Capital Markets  
 FIN 431 Retirement Planning and Employee Benefits  
 FIN 461 International Trade and Finance  
 FIN 491 Entrepreneurial Service Learning  
 FIN 498a Selected Topics in Finance  
 FIN 499 Directed Reading & Research

Credits	Course Alpha / Number / Title
3	
3	

**Capstone Requirement: 3 (UD) credits**

Credits	Course Alpha / Number / Title
3	WI BUSA 486F Senior Project, <u>or</u> WI BUSA 490F Administrative Practicum, <u>or</u> WI BUSA 488F Senior Case Studies, <u>or</u> WI BUSA 494 Small Business Institute Supervised Field Study

**Elective Requirements: 32 credits**

*\*See your College Success Advisor to determine how many elective credits are needed.*

Credits	Course Alpha / Number / Title
3	<i>Upper-Division (300-400 level)</i>
3	<i>Recommend ETH Focus</i>
3	<i>Recommend HAP Focus</i>
3	
3	
3	

Credits	Course Alpha / Number / Title
3	<b>Hawaii Tokai International College 100-level or higher course</b>
3	<b>Hawaii Tokai International College 100-level or higher course</b>
3	<b>Hawaii Tokai International College 100-level or higher course</b>
3	<b>Hawaii Tokai International College 100-level or higher course</b>
2	<b>Hawaii Tokai International College 100-level or higher course</b>

**NOTES:** The Faculty contacts for this concentration are Dr. Eun Ahn, email: [euna@hawaii.edu](mailto:euna@hawaii.edu), phone: (808) 689-2369, and Dr. Sharon Lee, email: [slee32@hawaii.edu](mailto:slee32@hawaii.edu), phone: (808) 689-2387. The Finance concentration is available via distance delivery.

# Bachelor of Arts in Business Administration, General (Hawaii Tokai International College AA in Liberal Arts Agreement, Effective Fall 2025)

The goal of academic advising is to further enhance the educational mission of the university and create quality, accessible advising partnerships with all students in a positive environment that supports student success. This advising sheet is for tracking purposes toward degree completion and is subject to change. Students also may track their academic progress via STAR Degree Check through STAR GPS at <https://www.star.hawaii.edu/>. Academic Advising appointments may be scheduled by calling [808-689-2689](tel:808-689-2689) or toll-free from neighbor islands at [866-299-8656](tel:866-299-8656).

## Graduation Requirements (see the current catalog for any additional graduation requirements):

- |  |   |  |
|--|---|--|
| <input type="checkbox"/> 45 Upper Division Credits Minimum | <input type="checkbox"/> 3 Upper Division Writing Intensive Courses | <input type="checkbox"/> 2.0 UHWO GPA          |
| <input type="checkbox"/> 120 Total Credits Minimum         | <input type="checkbox"/> Focus Requirements (OC, HAP, ETH)          | <input type="checkbox"/> 2.0 CONCENTRATION GPA |
| <input type="checkbox"/> 30 UHWO Credits                   |   |  |

*\*Note: Some courses may be applied more than once to fulfill General Education, Core, or Concentration Requirements. Double-counted courses do not reduce the number of credits required for the concentration. Students are still responsible for meeting the minimum number of credits in the concentration and the overall total credits for graduation*

## General Education Requirements: 31 credits (\*25 credits see note above)

Credits	Course Alpha / Number / Title
3	Foundations Written Communications (FW) <b>HTIC ENG 100</b> ENG 100 Composition I
0*	Foundations of Quantitative Reasoning (FQ) MATH 103 College Algebra, MATH 115 Statistics or higher <i>*Will Satisfy Lower Division Math Requirement</i> <b>HTIC MATH 103, 115, 140, or 241</b>
6	Foundations Global and Multicultural Perspectives (FG): <b>HTIC</b> 6 credits from two <b>different</b> groups (A, B, C): *Group A: Primarily before 1500 CE – <b>HIST 151 (FGA)</b> *Group B: Primarily after 1500 CE – <b>HIST 152 (FGB)</b> *Group C: Pre-history to present – <b>MUS 107, REL 150 (FGC)</b>
3	Diversification Arts, Humanities & Literature (DA, DH, DL): <b>HTIC ENG 250, ENG 254, ENG 259 (DL)</b> 6 credits from two different ar
3	Diversification Arts, Humanities & Literature (DA, DH, DL): <b>HTIC SP 151 (DA, OC)</b> 6 credits from two different areas
0*	Diversification Social Sciences (DS): 6 credits from two different areas <b>HTIC ECON 130</b>
3	Diversification Social Sciences (DS): Different area from above. <b>HTIC ANTH 201, COM 140, COM 201, POLS 130, POLS 220, or PSY 100 (DS)</b>
3	Diversification Natural Sciences (DB, DP, DY): <b>HTIC SCI 121 (DB) or SCI 210 (DB)</b> 3 credits from the biological sciences (DB):
3	3 credits from the physical sciences (DP): <b>HTIC SCI 122 (DP)</b>
1	1 credit of laboratory (DY): <b>HTIC SCI 122L (DY)</b>

## Writing Skills Requirement: 3 credits

Credits	Course Alpha / Number / Title
3	ENG 200 Composition II or ENG 209 Business Writing <b>HTIC ENG 200</b>

## Lower Division Math Requirement: 3 credits

Credits	Course Alpha / Number / Title
3	MATH 103 College Algebra, MATH 115 Statistics or higher <i>*Will satisfy FQ requirement above</i> <b>HTIC MATH 103, 115, 140, or 241</b>

## Lower Division Program Requirements: 15 credits

Credits	Course Alpha / Number / Title
3	ACC 201 Introduction to Financial Accounting ("C" or higher) <b>HTIC ACC 201</b>
3	ACC 202 Introduction to Managerial Accounting ("C" or higher) <b>HTIC ACC 202</b>

Credits	Course Alpha / Number / Title
3	ECON 130 Principles of Microeconomics <i>*Will satisfy one DS requirement above</i> <b>HTIC ECON 130</b>
3	ECON 131 Principles of Macroeconomics <b>HTIC ECON 131</b>
3	ICS 101 Digital Tools for Info World or equivalent <b>HTIC ICS 101</b>

### Core Requirements: 24 (UD) credits

Credits	Course Alpha / Number / Title
3	BUSA 300 Principles of Marketing
3	BUSA 311 Financial Statement Analysis <u>or</u> BUSA 312 Intermediate Financial Accounting I
3	BUSA 320 Statistics for Decision-Making
3	BUSA 321 Business Finance
3	BUSA 324 Business Law
3	BUSA 345 Management of Information Systems
3	BUSA 386 Global Management and Organizational Behavior
3	BUSA 435 Strategic Management

### Concentration Requirements: 12 (UD) credits

**Students must complete 12 credits, with at least one class from three different business clusters: Accounting, Data Analytics, Facilities Management, Finance, Hospitality & Tourism, Management, Marketing, and Economics. Courses may not be used to satisfy more than one cluster requirement.**

#### Accounting Cluster:

ACC 323 Intermediate Financial Accounting II  
 ACC 330 Federal Tax: Individual Income  
 ACC 340 Intermediate Managerial Accounting  
 ACC 409 Accounting Information Systems  
 ACC 418 Auditing  
 ACC 419 Advanced Accounting

ACC 430 Corporate and Partnership Tax  
 ACC 431 Estate and Gift Taxation  
 ACC 450 Governmental Accounting  
 ACC 498a Selected Topics in Accounting  
 ACC 499 Directed Reading and Research

#### Data Analytics:

DATA 340 Business Intelligence  
 DATA 342 Practical Programming  
 DATA 348 Business Analytics

DATA 349 Data Analytics on the Cloud  
 DATA 436 Machine Learning Practice  
 DATA 448 Methods for Data Analytics

#### Facilities Management:

FMGT 300 Principles and Practices for FMGT  
 FMGT 302 Operations and Maintenance Management  
 FMGT 401 Environmental, Health, and Safety Management for Facilities

FMGT 402 Corporate Real Estate Management for Facilities  
 FMGT 403 Sustainable Strategies for Facilities  
 ITS 410 IT Project Management

#### Finance Cluster:

BUSA 308 Principles of Risk Management & Insurance  
 BUSA 328 Personal Lines Insurance  
 BUSA 338 Commercial Insurance  
 BUSA 427 Topics & Cases in Business Finance  
 BUSA 428 Enterprise Risk Management  
 FIN 301 Personal Finance  
 FIN 307 Corporate Finance  
 FIN 311 Investments

FIN 412 Futures & Options  
 FIN 429 Estate Planning  
 FIN 430 Money & Capital Markets  
 FIN 431 Retirement Planning & Employee Benefits  
 FIN 461 International Trade and Finance  
 FIN 491 Entrepreneurial Service Learning  
 FIN 498a Selected Topics in Finance  
 FIN 499 Directed Reading & Research

#### Hospitality & Tourism Cluster:

BUSA 395H Internship Experience  
 BUSA 482 Executive Lecture Series  
 HOST 304 Hospitality and Tourism Marketing  
 HOST 306 Hospitality and Travel Administration  
 HOST 309 Hospitality Accounting  
 HOST 313 Food Services Management  
 HOST 314 Lodging Operations Management  
 HOST 390a Topics in Hospitality & Tourism

HOST 403 Revenue Management  
 HOST 422 Root Culture: Transforming Hospitality  
 HOST 421 Sustainability in Tourism  
 HOST 423 Hotel Investments  
 HOST 498a Selected Topics in Hospitality & Tourism  
 HOST 499 Directed Reading and Research

**Management Cluster:**

MGT 301 Business Ethics  
 MGT 310 Principles of Management  
 MGT 320 Fundamentals of Entrepreneurship &  
 Small Business Management  
 MGT 321 Project Management  
 MGT 322 Leadership in Organizations

MGT 325 Operations Management  
 MGT 330 Human Resource Management  
 MGT 341 Behavior in Organizations  
 MGT 343 Comparative Management  
 MGT 370 Global External Environment

**Marketing Cluster:**

BUSA 325 Asian Economies, Business, and Consumers  
 BUSA 485 E-Commerce with International Perspectives  
 MKT 311 Consumer Behavior  
 MKT 321 Marketing Research  
 MKT 331 Advertising & Promotion Management  
 MKT 341 Retailing Management

MKT 362 Digital Marketing  
 MKT 381 International Marketing  
 MKT 476 Health Care Marketing  
 MKT 479 Principles of Public Relations  
 MKT 498a Selected Topics in Marketing

**Economics Cluster:**

ECON 300 Intermediate Macroeconomic Theory  
 ECON 301 Intermediate Microeconomic Theory

ECON 302 Managerial Economics

Credits	Course Alpha / Number / Title
3	
3	
3	
3	

**Capstone Requirement: 3 (UD) credits**

Credits	Course Alpha / Number / Title
3	WI BUSA 486B Senior Project,, <u>or</u> WI BUSA 490B Administrative Practicum, <u>or</u> WI BUSA 488B Senior Case Studies, <u>or</u> WI BUSA 494 Small Business Institute Supervised Field Study

**Elective Requirements: 35 credits**

*\*See your College Success Advisor to determine how many elective credits are needed.*

Credits	Course Alpha / Number / Title
3	<i>Upper-Division (300-400 level)</i>
3	<i>Upper-Division (300-400 level)</i>
3	<i>Recommend ETH Focus</i>
3	<i>Recommend HAP Focus</i>
3	
3	
3	
3	<b>Hawaii Tokai International College 100-level or higher course</b>
3	<b>Hawaii Tokai International College 100-level or higher course</b>
3	<b>Hawaii Tokai International College 100-level or higher course</b>
3	<b>Hawaii Tokai International College 100-level or higher course</b>
2	<b>Hawaii Tokai International College 100-level or higher course</b>

**NOTES:** The Faculty contacts for this concentration are Dr. Leslie Crow, Email: lrush@hawaii.edu; Phone (808) 689-2330, and Dr. Edward Keaunui, Email: ekeaunui@hawaii.edu; Phone (808) 689-2393.

# Bachelor of Arts in Business Administration, Hospitality and Tourism (Hawaii Tokai International College AA in Liberal Arts Agreement, Effective Fall 2025)

The goal of academic advising is to further enhance the educational mission of the university and create quality, accessible advising partnerships with all students in a positive environment that supports student success. This advising sheet is for tracking purposes toward degree completion and is subject to change. Students may also track their academic progress via STAR Degree Check through STAR GPS at <https://www.star.hawaii.edu/>. Academic Advising appointments may be scheduled by calling [808-689-2689](tel:808-689-2689) or toll-free from neighbor islands at [866-299-8656](tel:866-299-8656).

## Graduation Requirements (see the current catalog for any additional graduation requirements):

- |  |   |  |
|--|---|--|
| <input type="checkbox"/> 45 Upper Division Credits Minimum | <input type="checkbox"/> 3 Upper Division Writing Intensive Courses | <input type="checkbox"/> 2.0 UHWO GPA          |
| <input type="checkbox"/> 120 Total Credits Minimum         | <input type="checkbox"/> Focus Requirements (OC, HAP, ETH)          | <input type="checkbox"/> 2.0 CONCENTRATION GPA |
| <input type="checkbox"/> 30 UHWO Credits                   |   |  |

*\*Note: Some courses may be applied more than once to fulfill General Education, Core, or Concentration Requirements. Double-counted courses do not reduce the number of credits required for the concentration. Students are still responsible for meeting the minimum number of credits in the concentration and the overall total credits for graduation*

## General Education Requirements: 31 credits (\*25 credits see note above)

Credits	Course Alpha / Number / Title
3	Foundations Written Communications (FW) <b>HTIC ENG 100</b> ENG 100 Composition I
0*	Foundations of Quantitative Reasoning (FQ) MATH 103 College Algebra, MATH 115 Statistics or higher <i>*Will Satisfy Lower Division Math Requirement</i> <b>HTIC MATH 103, 115, 140, or 241</b>
6	Foundations Global and Multicultural Perspectives (FG): <b>HTIC</b> 6 credits from two <b>different</b> groups (A, B, C): *Group A: Primarily before 1500 CE – <b>HIST 151 (FGA)</b> *Group B: Primarily after 1500 CE – <b>HIST 152 (FGB)</b> *Group C: Pre-history to present – <b>MUS 107, REL 150 (FGC)</b>
3	Diversification Arts, Humanities & Literature (DA, DH, DL): <b>HTIC ENG 250, ENG 254, ENG 259 (DL)</b> 6 credits from two different areas
3	Diversification Arts, Humanities & Literature (DA, DH, DL): <b>HTIC SP 151 (DA, OC)</b> 6 credits from two different areas
0*	Diversification Social Sciences (DS): 6 credits from two different areas <b>HTIC ECON 130</b>
3	Diversification Social Sciences (DS): Different area from above. <b>HTIC ANTH 201, COM 140, COM 201, POLS 130, POLS 220, or PSY 100 (DS)</b>
3	Diversification Natural Sciences (DB, DP, DY): <b>HTIC SCI 121 (DB) or SCI 210 (DB)</b> 3 credits from the biological sciences (DB):
3	3 credits from the physical sciences (DP): <b>HTIC SCI 122 (DP)</b>
1	1 credit of laboratory (DY): <b>HTIC SCI 122L (DY)</b>

## Writing Skills Requirement: 3 credits

Credits	Course Alpha / Number / Title
3	ENG 200 Composition II or ENG 209 Business Writing <b>HTIC ENG 200</b>

## Lower Division Math Requirement: 3 credits

Credits	Course Alpha / Number / Title
3	MATH 103 College Algebra, MATH 115 Statistics or higher <i>*Will satisfy FQ requirement above</i> <b>HTIC MATH 103, 115, 140, or 241</b>

## Lower Division Program Requirements: 15 credits

Credits	Course Alpha / Number / Title
3	ACC 201 Introduction to Financial Accounting ("C" or higher) <b>HTIC ACC 201</b>
3	ACC 202 Introduction to Managerial Accounting ("C" or higher) <b>HTIC ACC 202</b>

Credits	Course Alpha / Number / Title
3	ECON 130 Principles of Microeconomics <i>*Will satisfy one DS requirement above</i> <b>HTIC ECON 130</b>
3	ECON 131 Principles of Macroeconomics <b>HTIC ECON 131</b>
3	ICS 101 Digital Tools for Info World or equivalent <b>HTIC ICS 101</b>

**Core Requirements: 24 (UD) credits**

Credits	Course Alpha / Number / Title
3	BUSA 300 Principles of Marketing
3	BUSA 311 Financial Statement Analysis <u>or</u> BUSA 312 Intermediate Financial Accounting I
3	BUSA 320 Statistics for Decision-Making
3	BUSA 321 Business Finance
3	BUSA 324 Business Law
3	BUSA 345 Management of Information Systems
3	BUSA 386 Global Management and Organizational Behavior
3	BUSA 435 Strategic Management

**Concentration Requirements: 15 (UD) credits**

Credits	Course Alpha / Number / Title
3	HOST 306 Hospitality and Travel Administration
3	HOST 421 Sustainability in Tourism

**Choose 9 credits from the following:**

BUSA 395H Internship Experience - HOST  
 BUSA 482 Executive Lecture Series  
 DATA 340 Business Intelligence  
 FMGT 300 Principles and Practices for FMGT  
 FMGT 302 Operations and Maintenance Management  
 HOST 304 Hospitality and Tourism Marketing  
 HOST 309 Hospitality Accounting  
 HOST 313 Foodservices Management  
 HOST 314 Lodging Operations Management

HOST 390 (alpha) Topics in Hospitality & Tourism  
 HOST 403 Revenue Management  
 HOST 422 Root Culture: Transforming Hospitality  
 HOST 423 Hotel Investments  
 HOST 498 (alpha) Selected Topics in Hospitality & Tourism  
 HOST 499 Directed Reading and Research  
 MGT 330 Human Resources Management

Credits	Course Alpha / Number / Title
3	
3	
3	

**Capstone Requirement: 3 (UD) credits**

Credits	Course Alpha / Number / Title
3	WI BUSA 486H Senior Project, <u>or</u> WI BUSA 490H Administrative Practicum, <u>or</u> WI BUSA 488H Senior Case Studies, <u>or</u> WI BUSA 494 Small Business Institute Supervised Field Study

**Elective Requirements: 32 credits**

*\*See your College Success Advisor to determine how many elective credits are needed.*

Credits	Course Alpha / Number / Title
3	<i>Upper-Division (300-400 level)</i>
3	<i>Recommend ETH Focus</i>
3	<i>Recommend HAP Focus</i>
3	

Credits	Course Alpha / Number / Title
3	
3	
3	<b>Hawaii Tokai International College 100-level or higher course</b>
3	<b>Hawaii Tokai International College 100-level or higher course</b>
3	<b>Hawaii Tokai International College 100-level or higher course</b>
3	<b>Hawaii Tokai International College 100-level or higher course</b>
2	<b>Hawaii Tokai International College 100-level or higher course</b>

**NOTES:** The Faculty contact for this concentration is Dr. Holly Itoga, email: [holly7@hawaii.edu](mailto:holly7@hawaii.edu), phone: (808) 689-2338. The Hospitality and Tourism concentration is available via distance delivery.

# Bachelor of Arts in Business Administration, Management (Hawaii Tokai International College AA in Liberal Arts Agreement, Effective Fall 2025)

The goal of academic advising is to further enhance the educational mission of the university and create quality, accessible advising partnerships with all students in a positive environment that supports student success. This advising sheet is for tracking purposes toward degree completion and is subject to change. Students also may track their academic progress via STAR Degree Check through STAR GPS at <https://www.star.hawaii.edu/>. Academic Advising appointments may be scheduled by calling [808-689-2689](tel:808-689-2689) or toll-free from neighbor islands at [866-299-8656](tel:866-299-8656).

## Graduation Requirements (see the current catalog for any additional graduation requirements):

- |  |   |  |
|--|---|--|
| <input type="checkbox"/> 45 Upper Division Credits Minimum | <input type="checkbox"/> 3 Upper Division Writing Intensive Courses | <input type="checkbox"/> 2.0 UHWO GPA          |
| <input type="checkbox"/> 120 Total Credits Minimum         | <input type="checkbox"/> Focus Requirements (OC, HAP, ETH)          | <input type="checkbox"/> 2.0 CONCENTRATION GPA |
| <input type="checkbox"/> 30 UHWO Credits                   |   |  |

*\*Note: Some courses may be applied more than once to fulfill General Education, Core, or Concentration Requirements. Double-counted courses do not reduce the number of credits required for the concentration. Students are still responsible for meeting the minimum number of credits in the concentration and the overall total credits for graduation*

## General Education Requirements: 31 credits (\*25 credits see note above)

Credits	Course Alpha / Number / Title
3	Foundations Written Communications (FW) <b>HTIC ENG 100</b> ENG 100 Composition I
0*	Foundations of Quantitative Reasoning (FQ) MATH 103 College Algebra, MATH 115 Statistics or higher <i>*Will Satisfy Lower Division Math Requirement</i> <b>HTIC MATH 103, 115, 140, or 241</b>
6	Foundations Global and Multicultural Perspectives (FG): <b>HTIC</b> 6 credits from two <b>different</b> groups (A, B, C): *Group A: Primarily before 1500 CE – <b>HIST 151 (FGA)</b> *Group B: Primarily after 1500 CE – <b>HIST 152 (FGB)</b> *Group C: Pre-history to present – <b>MUS 107, REL 150 (FGC)</b>
3	Diversification Arts, Humanities & Literature (DA, DH, DL): <b>HTIC ENG 250, ENG 254, ENG 259 (DL)</b> 6 credits from two different areas
3	Diversification Arts, Humanities & Literature (DA, DH, DL): <b>HTIC SP 151 (DA, OC)</b> 6 credits from two different areas
0*	Diversification Social Sciences (DS): 6 credits from two different areas <b>HTIC ECON 130</b>
3	Diversification Social Sciences (DS): Different area from above. <b>HTIC ANTH 201, COM 140, COM 201, POLS 130, POLS 220, or PSY 100 (DS)</b>
3	Diversification Natural Sciences (DB, DP, DY): <b>HTIC SCI 121 (DB) or SCI 210 (DB)</b> 3 credits from the biological sciences (DB):
3	3 credits from the physical sciences (DP): <b>HTIC SCI 122 (DP)</b>
1	1 credit of laboratory (DY): <b>HTIC SCI 122L (DY)</b>

## Writing Skills Requirement: 3 credits

Credits	Course Alpha / Number / Title
3	ENG 200 Composition II or ENG 209 Business Writing <b>HTIC ENG 200</b>

## Lower Division Math Requirement: 3 credits

Credits	Course Alpha / Number / Title
3	MATH 103 College Algebra, MATH 115 Statistics or higher <i>*Will satisfy FQ requirement above</i> <b>HTIC MATH 103, 115, 140, or 241</b>

## Lower Division Program Requirements: 15 credits

Credits	Course Alpha / Number / Title
3	ACC 201 Introduction to Financial Accounting ("C" or higher) <b>HTICACC 201</b>
3	ACC 202 Introduction to Managerial Accounting ("C" or higher) <b>HTIC ACC 202</b>

Credits	Course Alpha / Number / Title
3	ECON 130 Principles of Microeconomics <i>*Will satisfy one DS requirement above</i> <b>HTIC ECON 130</b>
3	ECON 131 Principles of Macroeconomics <b>HTIC ECON 131</b>
3	ICS 101 Digital Tools for Info World or equivalent <b>HTIC ICS 101</b>

**Core Requirements: 24 (UD) credits**

Credits	Course Alpha / Number / Title
3	BUSA 300 Principles of Marketing
3	BUSA 311 Financial Statement Analysis <u>or</u> BUSA 312 Intermediate Financial Accounting I
3	BUSA 320 Statistics for Decision-Making
3	BUSA 321 Business Finance
3	BUSA 324 Business Law
3	BUSA 345 Management of Information Systems
3	BUSA 386 Global Management and Organizational Behavior
3	BUSA 435 Strategic Management

**Concentration Requirements: 15 (UD) credits**

Credits	Course Alpha / Number / Title
3	MGT 310 Principles of Management

**Choose 12 upper-division credits from the list below:**

- |  |                                     |
|--|-------------------------------------|
| MGT 301 Business Ethics  | MGT 325 Operations Management       |
| MGT 320 Fundamentals of Entrepreneurship & Small Business Management | MGT 330 Human Resource Management   |
| MGT 321 Project Management   | MGT 341 Behavior in Organizations   |
| MGT 322 Leadership in Organizations                                  | MGT 343 Comparative Management      |
|  | MGT 370 Global External Environment |

Credits	Course Alpha / Number / Title
3	
3	
3	
3	

**Capstone Requirement: 3 (UD) credits**

Credits	Course Alpha / Number / Title
3	WI BUSA 486L Senior Project, <u>or</u> WI BUSA 490L Administrative Practicum, <u>or</u> WI BUSA 488L Senior Case Studies, <u>or</u> WI BUSA 494 Small Business Institute Supervised Field Study

**Elective Requirements: 32 credits**

*\*See your College Success Advisor to determine how many elective credits are needed.*

Credits	Course Alpha / Number / Title
3	<i>Upper-Division (300-400 level)</i>
3	<i>Recommend ETH Focus</i>
3	<i>Recommend HAP Focus</i>
3	
3	
3	
3	<b>Hawaii Tokai International College 100-level or higher course</b>
3	<b>Hawaii Tokai International College 100-level or higher course</b>

Credits	Course Alpha / Number / Title
3	<b>Hawaii Tokai International College 100-level or higher course</b>
3	<b>Hawaii Tokai International College 100-level or higher course</b>
2	<b>Hawaii Tokai International College 100-level or higher course</b>

**NOTES:** The Faculty contacts for this concentration are Dr. Keith Sakuda, email: [ksakuda@hawaii.edu](mailto:ksakuda@hawaii.edu), phone: (808) 689-2335, and Dr. Stefanie Wilson, email: [sdwilson@hawaii.edu](mailto:sdwilson@hawaii.edu), phone: (808) 689-2334. The Management concentration is available via distance delivery.

# Bachelor of Arts in Business Administration, Marketing (Hawaii Tokai International College AA in Liberal Arts Agreement, Effective Fall 2025)

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| <input type="checkbox"/> 120 Total Credits Minimum         | <input type="checkbox"/> Focus Requirements (OC, HAP, ETH)          | <input type="checkbox"/> 2.0 CONCENTRATION GPA |
| <input type="checkbox"/> 30 UHWO Credits                   |   |  |

*\*Note: Some courses may be applied more than once to fulfill General Education, Core, or Concentration Requirements. Double-counted courses do not reduce the number of credits required for the concentration. Students are still responsible for meeting the minimum number of credits in the concentration and the overall total credits for graduation*

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3	Diversification Arts, Humanities & Literature (DA, DH, DL): <b>HTIC ENG 250, ENG 254, ENG 259 (DL)</b> 6 credits from two different areas
3	Diversification Arts, Humanities & Literature (DA, DH, DL): <b>HTIC SP 151 (DA, OC)</b> 6 credits from two different areas
0*	Diversification Social Sciences (DS): 6 credits from two different areas <b>HTIC ECON 130 (DS)</b>
3	Diversification Social Sciences (DS): Different area from above. <b>HTIC ANTH 201, COM 140, COM 201, POLS 130, POLS 220, or PSY 100 (DS)</b>
3	Diversification Natural Sciences (DB, DP, DY): <b>HTIC SCI 121 (DB) or SCI 210 (DB)</b> 3 credits from the biological sciences (DB):
3	3 credits from the physical sciences (DP): <b>HTIC SCI 122 (DP)</b>
1	1 credit of laboratory (DY): <b>HTIC SCI 122L (DY)</b>

## Writing Skills Requirement: 3 credits

Credits	Course Alpha / Number / Title
3	ENG 200 Composition II or ENG 209 Business Writing <b>HTIC ENG 200</b>

## Lower Division Math Requirement: 3 credits

Credits	Course Alpha / Number / Title
3	MATH 103 College Algebra, MATH 115 Statistics or higher <i>*Will satisfy/FQ requirement above</i> <b>HTIC MATH 103, 115, 140, or 241</b>

## Lower Division Program Requirements: 15 credits

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Credits	Course Alpha / Number / Title
3	ECON 130 Principles of Microeconomics <i>*Will satisfy one DS requirement above</i> <b>HTIC ECON 130</b>
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**Core Requirements: 24 (UD) credits**

Credits	Course Alpha / Number / Title
3	BUSA 300 Principles of Marketing
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3	BUSA 320 Statistics for Decision-Making
3	BUSA 321 Business Finance
3	BUSA 324 Business Law
3	BUSA 345 Management of Information Systems
3	BUSA 386 Global Management and Organizational Behavior
3	BUSA 435 Strategic Management

**Concentration Requirements: 15 (UD) credits**

Credits	Course Alpha / Number / Title
3	MKT 311 Consumer Behavior

**Choose 12 upper-division credits from the list below:**

- |   |  |
|---|--|
| BUSA 325 Asian Economies, Business and Consumers    | MKT 362 Digital Marketing              |
| BUSA 485 E-Commerce with International Perspectives | MKT 381 International Marketing        |
| HOST 304 Hospitality and Tourism Marketing          | MKT 476 Health Care Marketing          |
| MKT 321 Marketing Research                          | MKT 479 Principles of Public Relations |
| MKT 331 Advertising & Promotion Management          | MKT 498a Selected Topics in Marketing  |
| MKT 341 Retailing Management                        |  |

Credits	Course Alpha / Number / Title
3	
3	
3	
3	

**Capstone Requirement: 3 (UD) credits**

Credits	Course Alpha / Number / Title
3	WI BUSA 486M Senior Project, <u>or</u> WI BUSA 490M Administrative Practicum, <u>or</u> WI BUSA 488M Senior Case Studies, <u>or</u> WI BUSA 494 Small Business Institute Supervised Field Study

**Elective Requirements: 32 credits**

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Credits	Course Alpha / Number / Title
3	<i>Upper-Division (300-400 level)</i>
3	<i>Recommend ETH Focus</i>
3	<i>Recommend HAP Focus</i>
3	
3	
3	

Credits	Course Alpha / Number / Title
3	<b>Hawaii Tokai International College 100-level or higher course</b>
3	<b>Hawaii Tokai International College 100-level or higher course</b>
3	<b>Hawaii Tokai International College 100-level or higher course</b>
3	<b>Hawaii Tokai International College 100-level or higher course</b>
2	<b>Hawaii Tokai International College 100-level or higher course</b>

**NOTES:** The Faculty contacts for this concentration are Dr. Eli Tsukayama, Email: etsukaya@hawaii.edu; Phone (808) 689-2395, Dr. Joanne Chinen-Moore, Email: jchinen@hawaii.edu; Phone (808) 689-2372, and David Dinh Email: ddinh@hawaii.edu; Phone (808) 689-2360